



Monthly Report

November 1, 2021 – November 30, 2021



Governor
Gretchen Whitmer



Executive Director
Andrew Brisbo



Director
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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type			
November 1 – November 30			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	5,280.03		\$14,679,884.17
Shake/Trim	597.8		\$1,447,362.45
Concentrate	267.33		\$2,788,531.68
Inhalable Compound Concentrate	7.44		\$76,785.31
Vape Cartridge	778.84		\$8,820,373.03
Kief	1.82		\$9,642.65
Infused-Edible	35,471.72		\$3,737,536.67
Infused Non-Edible Solid	307.28		\$137,888.14
Infused Liquid		7,835.36	\$189,836.11
Infused Non-Edible Liquid		602.28	\$11,399.82
November Total	42,712.26	8,437.64	\$31,899,240.03

Additional Sales Information	
November 1 - November 30	
Category	Amount
Sales To Date (as of Nov. 30)	\$1,233,732,433.38
Sales Deliveries	\$1,433,143.55
Average Retail Flower Price (oz.)	\$173.77

2. Plants

Plants	
Active Plants	
As of November 30, 2021	
Plant State	Number
Immature	42,184
Vegetative	80,507
Flowering	115,830

Destroyed & Harvested Plants	
November 1 – November 30	
Plant State	Number
Immature - Destroyed	26,972
Vegetative - Destroyed	14,777
Flowering - Destroyed	6,530
Plants Harvested	86,836

3. Packages and Inventory

Packages	
As of November 30, 2021	
Package State	Number
Active	428,719
On Hold	17,419
In Transit	2,469
November 1 – November 30	
Package State	Number
Finished	9,508

Inventory	
As of November 30, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	16,162.65
Flower at Provisioning Centers	26,250.73
Flower at Processors	31,573.05
Fresh Frozen Flower at Processors	77,919.16
Concentrates at Processors	13,992.73
Infused Solids at Processors	329,133.89
Infused Liquids at Processors (Fl. Oz.)	68,236.63

4. Transfers

Products Shipped		
November 1 - November 30		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	3,341.11	0
Grower Class B	1,318.45	0
Grower Class C	50,151.03	490.97
Processor	43,351.68	9,374.75
Provisioning Center	2,283.87	53.05
Safety Compliance Facility	13.12	0
Secure Transporter	73,158.01	6,412.00

Transfers	
November 1 – November 30	
Transfer Type	Number
Completed	6,861
Voided	131

5. Initial Applications

Initial Applications			
November 1 - November 30			
License Type	Received	Approved	Denied
Prequalification	39	38	0
Grower Class A	2	2	0
Grower Class B	1	1	0
Grower Class C	5	25	0
Processor	7	5	0
Provisioning Center	13	16	0
Safety Compliance Facility	0	1	0
Secure Transporter	1	2	0
Total	68	90	0

6. Renewal Applications

Renewal Applications			
November 1 - November 30			
License Type	Received	Approved	Denied
Grower Class A	2	7	0
Grower Class B	1	1	0
Grower Class C	19	34	0
Processor	5	14	0
Provisioning Center	24	32	0
Safety Compliance Facility	1	0	0
Secure Transporter	1	1	0
Total	53	89	0

7. Active Licenses

Active Licenses							
Grower A	Grower B	Grower C	Processor	Provisioning Center	Safety Compliance	Secure Transporter	Total
93	14	556	116	446	28	19	1,272

8. Application Processing Time

Application Processing Time (Calendar Days)		
November 1 - November 30		
License Type	Initial Applications	Renewal Applications
Prequalification	54.47	--
Grower Class A	100.50	48.71
Grower Class B	167.00	33.00
Grower Class C	56.12	42.71
Processor	39.20	48.21
Provisioning Center	113.44	54.09
Safety Compliance Facility	40.00	0.00
Secure Transporter	66.00	52.00
November Step 2 Average	76.04	--
November Total Average	66.93	48.13

9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
November 1 - November 30			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	1	0
Grower Class B	0	0	0
Grower Class C	0	4	0
Processor	0	3	1
Provisioning Center	0	19	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0

10. Complaints and Investigations

Complaints and Investigations	
November 1 - November 30	
Enforcement & Legal Data	Amount
Number of Complaints Received	23
Number of Investigations Opened	17
Number of Investigations Closed	48
Average Time to Complete an Investigation (Calendar Days)	63
Number of Enforcement Actions Taken*	61
* Includes both MMFL and AU data	

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 2

Circuit Court Appeals: 0

12. Revenue and Expenses

Application Fees	
November 1 - November 30	
Amount	
November	\$261,566.45

Regulatory Assessment Fees								
November 1 - November 30								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
November	\$5,523	\$8,000	\$311,181	\$52,570	\$106,910	\$0	\$15,000	\$499,184

Renewal								
November 1 - November 30								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
November	\$6,667	\$5,333	\$228,000	\$68,000	\$177,500	\$0	\$5,000	\$490,500

Total Licensing Revenue Collected	
November 1 - November 30	
Amount	
November	\$1,251,250.45

Expenses	
November 1 - November 30	
Amount	
State Employee Wages	\$234,478.69
State Employee Benefits	\$153,711.19
Materials and Equipment	\$93,252.54
November Total	\$481,442.42

13. **Municipalities Opted In to the MMFLA**

Municipalities
As of November 30, 2021
Opted In
159

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type			
November 1 – November 30			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	18,707.03		\$57,081,283.57
Shake/Trim	5,076.08		\$9,578,224.37
Concentrate	656.77		\$8,859,958.32
Inhalable Compound Concentrate	63.66		\$648,801.40
Vape Cartridge	2,139.12		\$27,218,300.39
Kief	5.54		\$39,173.25
Infused-Edible	129,699.1		\$16,367,012.35
Infused Non-Edible Solid	728.58		\$409,528.82
Infused Liquid		27,174.87	\$530,287.34
Infused Non-Edible Liquid		2,277.84	\$50,054.95
November Total	157,075.88	29,452.71	\$120,782,624.76

Additional Sales Information	
November 1 - November 30	
Category	Amount
Sales To Date (Nov. 30)	\$1,709,727,315.64
Sales Deliveries	\$4,253,022.24
Average Retail Flower Price (oz.)	\$190.71

2. Plants

Plants	
Active Plants	
As of November 30, 2021	
Plant State	Number
Immature	158,251
Vegetative	169,459
Flowering	215,578

Destroyed & Harvested Plants	
November 1 - November 30	
Plant State	Number
Immature - Destroyed	76,016
Vegetative - Destroyed	24,811
Flowering - Destroyed	9,003
Plants Harvested	173,746

3. Packages and Inventory

Packages	
As of November 30, 2021	
Package State	Number
Active	650,372
On Hold	36,616
In Transit	5,586
November 1 - November 30	
Package State	Number
Finished	44,741

Inventory	
As of November 30, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	32,495.27
Flower at Retailers	36,484.48
Flower at Processors	71,954.25
Fresh Frozen Flower at Processors	106,043.11
Concentrates at Processors	16,357.93
Infused Solids at Processors	355,244.45
Infused Liquids at Processors (Fl. Oz.)	237,712.71

4. Transfers

Shipped Products		
November 1 - November 30		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class A Marijuana Grower	322.85	
Class B Marijuana Grower	1,823.87	
Class C Marijuana Grower	97,883.92	284.54
Excess Grower	7,660.64	
Microbusiness	3.12	
Processor	171,459.99	27,900.49
Retailer	6,326.84	1,786.19
Safety Compliance Facility	36.13	0
Secure Transporter	238,285.84	24,405.02

Transfers	
November 1 - November 30	
Transfer Type	Number
Completed	15,142
Voided	361

5. Initial Applications

	Initial Applications		
	November 1 - November 30		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	94	56	0
Class A Marijuana Grower	1	0	0
Class B Marijuana Grower	3	0	0
Class C Marijuana Grower	21	23	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	7	0	0
Microbusiness	0	0	0
Processor	8	3	0
Retailer	17	21	0
Safety Compliance Facility	0	1	0
Secure Transporter	0	1	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	3	2	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	0	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
November Total	154	110	0

6. Renewal Applications

	Renewal Applications		
	November 1 - November 30		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	2	3	0
Class C Marijuana Grower	16	29	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	6	2	0
Excess Grower	4	17	0
Microbusiness	1	0	0
Processor	3	10	0
Retailer	27	48	0
Safety Compliance Facility	2	3	0
Secure Transporter	4	2	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	1	1	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	1	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	1	1	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
November Total	68	117	0

7. Active Licenses

Active Licenses	
As of November 30, 2021	
Class A Marijuana Grower	5
Class B Marijuana Grower	57
Class C Marijuana Grower	430
Designated Consumption Establishment	0
Marijuana Event Organizer	23
Excess Grower	72
Microbusiness	7
Processor	101
Retailer	409
Safety Compliance Facility	18
Secure Transporter	23
Temporary Marijuana Event	0
November Total	1,145

8. Application Processing Time

Application Processing Days (Calendar Days)		
November 1 - November 30		
License Type	Initial Applications	Renewal Applications
Prequalification	46.98	--
Class A Marijuana Grower	--	--
Class B Marijuana Grower	--	28.67
Class C Marijuana Grower	45.57	34.52
Designated Consumption Establishment	--	--
Marijuana Event Organizer	--	28.50
Excess Grower	--	33.29
Microbusiness	--	--
Processor	39.67	35.60
Retailer	38.76	40.48
Safety Compliance Facility	47.00	27.00
Secure Transporter	31.00	66.50
Temporary Marijuana Event	--	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	39.00	48.00
Social Equity Class C Marijuana Grower	50.00	22.00
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	--	--
Social Equity Excess Grower	--	--
Social Equity Microbusiness	--	--
Social Equity Processor	--	--
Social Equity Retailer	43.00	27.00
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
November Step 2 Average	41.53	--
November Total Average	42.30	36.67

9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
November 1 - November 30			
License Type	Warning	Formal Complaint	Final Order
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	1	0
Class C Marijuana Grower	0	4	1
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	1	1
Retailer	0	20	0
Safety Compliance Facility	0	1	0
Secure Transporter	0	2	1
Temporary Marijuana Event	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
November 1 - November 30	
Initial	Renewal
0%	0%

11. Complaints and Investigations

Complaints and Investigations	
November 1 - November 30	
Enforcement & Legal Data	Amount
Number of Complaints Received	54
Number of Investigations Opened	40
Number of Investigations Closed	55
Average Time to Complete an Investigation* (Calendar Days)	37
Number of Enforcement Actions Taken*	61
* Includes both MMFL and AU data	

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 2

Circuit Court Appeals: 0

13. Revenue and Expenses

Application Fees			
November 1 - November 30			
	Prequalification	Social Equity Prequalification	Total
November	\$396,689.90	\$101,400	\$498,089.90

Regulatory Assessment Fees								
November 1 - November 30								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
November	\$0	\$0	\$871,887	\$0	\$0	\$0	\$0	\$120,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
November	\$494,931	\$25,000	\$11,438	\$0	\$0	\$4,000	\$58,367	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
November	\$0	\$0	\$0	\$0	\$35,000	\$0	\$0	\$0
Total Regulatory Assessment Fees								
November	\$1,620,623							

Renewal Fees								
November 1 - November 30								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
November	\$0	\$20,000	\$600,000	\$0	\$6,000	\$160,000	\$10,000	\$120,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
November	\$700,000	\$55,000	\$95,000	\$0	\$0	\$0	\$36,000	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
November	\$650	\$0	\$0	\$0	\$6,250	\$0	\$0	\$0
Total Renewal Fees								
November	\$1,808,900							

Total Licensing Revenue Collected	
November 1 - November 30	
Amount	
November	\$3,927,612.90

Expenses	
November 1 - November 30	
Amount	
State Employee Wages	\$373,875.44
State Employee Benefits	\$254,428.38
Materials and Equipment	\$138,557.70
November Total	\$766,861.52

14. Social Equity Applications

Social Equity Applications			
November 1 - November 30			
	Received	Eligible	Ineligible
November	22	21	4

15. Social Equity Education & Outreach

Outreach Sessions	
November 1 - November 30	
Sessions Held	
November	1

16. Social Equity Application Assistance Provided

Application Assistance Provided	
November 1 - November 30	
Number of Times	
November	5

17. Municipalities Opted In or Out of MRTMA

Municipalities	
As of November 30, 2021	
Opted In	Opted Out
112	1,394

18. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of November 30, 2021
34,623

Medical Marijuana Registry Program

1. Initial Applications

Initial Applications		
November 1 - November 30		
Received	Issued	Denied
5,470	4,773	516

2. Renewal Applications

Renewal Applications		
November 1 - November 30		
Received	Issued	Denied
2,023	1,830	136

3. Application Processing Time

Initial Applications (Calendar Days)					
November 1 - November 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
3.32	0.01	1.43	3.54	0.61	3.13

Renewal Applications (Calendar Days)					
November 1 - November 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
3.32	0.03	1.43	3.37	0.78	2.67

4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
November 1 – November 30							
Original Applications				Renewals			Grand Total
Paper	Online	Total	Paper	Online	Total		
November	2,048	2,725	4,773	796	1,071	1,867	6,640

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of November 30, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	551	66	Lake	253	42
Alger	641	103	Lapeer	3,438	485
Allegan	5,277	700	Leelanau	862	66
Alpena	656	76	Lenawee	3,017	424
Antrim	1,293	188	Livingston	3,522	380
Arenac	1,099	152	Luce	78	15
Baraga	121	15	Mackinac	178	27
Barry	2,212	263	Macomb	28,480	4,140
Bay	5,115	376	Manistee	372	57
Benzie	1,115	125	Marquette	270	72
Berrien	3,634	582	Mason	405	52
Branch	1,809	310	Mecosta	199	32
Calhoun	2,687	353	Menominee	358	87
Cass	1,495	263	Midland	2,319	253
Charlevoix	314	38	Missaukee	191	27
Cheboygan	636	71	Monroe	4,099	466
Chippewa	566	69	Montcalm	1,638	298
Clare	1,505	262	Montmorency	95	32
Clinton	2,961	358	Muskegon	2,843	355
Crawford	1,034	111	Newaygo	1,472	230
Delta	731	132	Oakland	35,557	3,975
Dickinson	488	117	Oceana	1,186	198
Eaton	3,078	448	Ogemaw	420	42
Emmet	132	26	Ontonagon	93	16
Genesee	9,557	1,278	Osceola	340	77
Gladwin	30	20	Oscoda	251	25
Gogebic	298	62	Otsego	78	24
Grand Traverse	1,283	118	Ottawa	3,135	327
Gratiot	238	47	Out of State	0	5
Hillsdale	1,115	202	Presque Isle	116	26
Houghton	207	31	Roscommon	540	55
Huron	489	39	Saginaw	3,622	381
Ingham	2,002	355	Saint Clair	4,056	561
Ionia	221	44	Saint Joseph	622	121
Iosco	182	21	Sanilac	790	107
Iron	166	33	Schoolcraft	36	14
Isabella	485	64	Shiawassee	2,493	329
Jackson	4,221	518	Tuscola	3,451	563
Kalamazoo	3,065	367	Van Buren	1,664	261
Kalkaska	339	51	Washtenaw	11,167	951
Kent	8,135	738	Wayne	44,987	3,860
Keweenaw	139	25	Wexford	1,201	210
Total			241,216	28,885	

6. **Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
November	0

7. **Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of November 30, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.00
AIDS	0.03
Amyotrophic Lateral Sclerosis	0.00
Arthritis	20.31
Autism	0.34
Cachexia or Wasting Syndrome	0.18
Cancer	3.84
Cerebral Palsy	0.03
Chronic Pain	63.13
Colitis	0.45
Crohn's Disease	0.72
Glaucoma	1.14
Hepatitis C	0.51
HIV Positive	0.25
Inflammatory Bowel Disease	1.24
Muscle Spasms	8.45
Nail Patella	0.03
Obsessive Compulsive Disorder	1.67
Parkinson's Disease	0.12
Post-Traumatic Stress Disorder	6.84
Rheumatoid Arthritis	1.55
Seizures	1.54
Severe and Chronic Pain	39.32
Severe Nausea	5.62
Spinal Cord Injury	0.40
Tourette's Syndrome	0.05
Ulcerative Colitis	0.34

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of November 1, 2021	
Month	Physicians
November	323

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
November 1 - November 30	
Initial	Renewal
0.15%	0.05%

10. Revenue and Expenses

Revenue Collected	
November 1 - November 30	
Amount	
November	\$267,611

Expenses	
November 1 - November 30	
Amount	
State Employee Wages	\$147,745.60
State Employee Benefits	\$101,084.59
Materials and Equipment	\$29,373.01
November Total	\$278,203.20